

News Release

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RMI Announces New Member of Sales Team for ShipperConnect Rail Operations Software

Atlanta, GA – RMI, the largest independent provider of rail Transportation Management Software and comprehensive information services, today announced that Ryan Smith has joined RMI as an Account Executive in its [ShipperConnect](#) group to focus on rail operations software for shippers and third party logistics providers.

With deep rail domain expertise and more than 30 years serving the rail industry, RMI is uniquely positioned to help rail shippers and 3PL customers address business needs and provide software solutions to manage rail operations. Smith brings to RMI over 15 years of sales experience in transportation and third party logistics with a specialization in strategic account management and supply chain solutions.

“Demand for RMI’s ShipperConnect software has been growing rapidly, and we have added new products to meet this demand, including Transload Management, Demurrage Management, and Fleet Optimization. Expanding our sales team to serve our rail shipper customers is a critical step for continued growth in this market,” says [Paul Pascutti](#), Vice President of Sales at RMI.

Smith will be based in Atlanta, Ga., and work closely with Paul Pascutti as part of RMI’s ShipperConnect sales team.

About RMI

RMI is the largest independent provider of Transportation Management Software and comprehensive information services to railroad industry. Founded in 1979, RMI leverages in-depth knowledge of rail operations, intermodal terminal operating systems, and multi-modal transportation management to provide Software as a Service and licensed solutions to railroads and industrial shippers. RMI’s software is used to manage rail and intermodal operations, signal and communication assets, railcar repair billing and inventory, and multi-modal visibility, planning, and execution for industrial shippers and logistics service providers. RMI is a portfolio company of The Carlyle Group. For more information about RMI software and services please visit www.rmiondemand.com.

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