

News Release

For Immediate Release
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RMI completes RailConnect® Transportation Management System (TMS) Implementation for RailAmerica

Atlanta, GA – RMI, the largest independent provider of transportation management software and comprehensive information services to the railroad industry, announced that it has completed the 18-month-long implementation of RailConnect TMS for RailAmerica, successfully migrating all RailAmerica railroads to RMI's "paperless" railroad transportation management system without any disruption in rail service.

Automated processing, mobile delivery, and ease-of-use are key features that led RailAmerica to choose RailConnect TMS for transportation management. RailAmerica has deployed RailConnect TMS for all aspects of train operations control, work order management, and revenue settlement. RailAmerica has also deployed RailConnect mCrew for mobile reporting of train operations in the field. In addition, RailAmerica selected RMI's ShipperConnect Rail Carrier Interface to streamline communications with customers and expedite car ordering and handling instructions, provide real-time visibility on railcars and shipments, and eliminate errors and manual processing.

RailAmerica President and CEO John Giles said, "With Project Horizon and RMI we achieve an unprecedented level of technological automation. Work that once required human intervention and hours to complete now gets done in a matter of seconds. Reams and reams of paper and faxes have been entirely eliminated. In short, we're doing more and we are doing it faster."

Pete Kleifgen, RMI Chairman and CEO said, "We are extremely pleased that RailAmerica, our valued partner, chose RMI's RailConnect TMS system to increase their operating efficiency with the automation and ease-of-use that our solutions offer. I couldn't be more proud of the RMI staff that showed an unwavering dedication to ensuring that the implementation, which took months of planning and implementation, was 100-percent successful and met RailAmerica's needs.

Mr. Kleifgen went on to say, "My thanks to John Giles for his support of the joint RailAmerica-RMI teams and for assigning the many highly qualified RailAmerica employees needed to successfully meet RailAmerica's quality standards for Project Horizon and the RailConnect TMS implementations."

Working with the RailAmerica team, RMI began the implementation with Alabama & Gulf Coast Railway in Monroeville, Ala., in April, 2010, and finalized the implementation in May 2011 with the Toledo, Peoria and Western Railway in East Peoria, Ill.

About RMI

RMI is the largest independent provider of Transportation Management Software and comprehensive information services to the railroad industry. RMI's software is used to manage rail and intermodal operations, signal and communication assets, railcar repair billing and inventory, and multi-modal visibility, planning, and execution for industrial shippers and logistics service providers. RMI is a portfolio company of The Carlyle Group.

About RailAmerica

RailAmerica, Inc. (NYSE: RA) owns and operates short-line and regional freight railroads in North America, operating a portfolio of 43 individual railroads with approximately 7,400 miles of track in 27 U.S. states and three Canadian provinces.