



Press Release

RMI Helps Railroads Improve Revenue Management Performance

Atlanta, GA – January 31, 2012 – [RMI](#), a GE Transportation company, a leading provider of transportation management software and analytics to the railroad industry, today announced the release of a new business intelligence offering to help railroad accounting and management personnel analyze revenue management performance, improve rating accuracy and automation, and decrease rating cycle times.

With the release of Revenue Management Advanced Analytics, RMI has further expanded its commitment to innovation in the rail industry with business intelligence tools that help railroad accounting and management personnel work more effectively, improve decision making, and optimize revenue management performance.

Revenue Management Advanced Analytics provides key metrics, industry benchmarks, and detailed analysis of revenue cycle time statistics. Daily accounting work tools and month-end accounting and audit features streamline routine tasks and expedite processing of monthly accounting. In addition, Revenue Management Advanced Analytics leverages real-time data and powerful business intelligence to support faster and better decisions.

“Revenue Management Advanced Analytics delivers tools and features to help our customers manage and process revenue more efficiently and effectively. We are pleased to introduce innovative software products that help our customers maximize revenue management performance, accelerate cash flow, and save time and money,” said Kirk Knauff, Senior Vice President of Marketing and Services.

As a leading provider of railroad revenue accounting and management software and services, RMI is committed to working closely with customers to help them improve revenue management performance. Revenue Management Advanced Analytics is offered as a new service of RMI’s RailConnect Revenue Management System, an industry standard revenue accounting system for processing interline settlements between Class I, regional and short line railroads.

About RMI

RMI, a GE Transportation company, is a leading provider of transportation management software and analytics to the railroad industry. Founded in 1979, RMI is part of GE’s (NYSE: GE) \$2.5 billion a year software operations with more than 5,000 software professionals worldwide. RMI solves the world’s toughest transportation challenges. RMI leverages in-depth knowledge of rail operations, intermodal terminal operating systems, and multi-modal transportation management to provide

Software as a Service and licensed solutions to railroads and industrial shippers. RMI's software is used to manage rail and intermodal operations, signal and communication assets, railcar repair billing and inventory, and multi-modal visibility, planning, and execution for industrial shippers and logistics service providers. For more information about RMI software solutions and analytics please visit www.rmiondemand.com.

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