

News Release



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RMI Announces Newest Member of Sales Staff for Class I Rail Sector

Atlanta, GA – [RMI](#), the largest independent provider of Transportation Management Software and comprehensive information services to the railroad industry, today announced that Bart Romano has joined RMI as a Senior Sales Account Manager with a focus on meeting the commercial needs of Class I rail customers.

With deep domain expertise and more than 30 years of experience serving the rail industry, RMI is uniquely positioned to help Class I railroads leverage technology to streamline operations, increase productivity, and maximize profitability. Romano will work with RMI's Class I customers to identify business needs and build awareness across RMI's product lines including car hire management, intermodal terminal operating systems, signal and communication asset management, and revenue managed services.

"Bart's knowledge of the transportation industry and experience with Class I railroads position him well for this role," said [Paul Pascutti](#), vice president of sales at RMI. "The rail industry continues to prosper and we are adding resources to meet the needs of our Class I rail customers. We are well positioned to serve every aspect of a railroad's operation and we continue to introduce new products and services to meet market demand."

Romano has over 20 years of experience in the transportation industry with a specialization in strategic account management and enterprise supply chain solutions. He holds a bachelor's degree in distribution and transportation management from the University of Georgia's Terry College of Business.

About RMI

RMI is the largest independent provider of Transportation Management Software and comprehensive information services to the railroad industry. Founded in 1979, RMI leverages in-depth knowledge of rail operations, intermodal terminal operating systems, and multi-modal transportation management to provide Software as a Service and licensed solutions to railroads and industrial shippers. RMI's software is used to manage rail and intermodal operations, signal and communication assets, railcar repair billing and inventory, and multi-modal visibility, planning, and execution for industrial shippers and logistics service providers. RMI is a portfolio company of The Carlyle

Group. For more information about RMI software and services please visit www.rmiondemand.com.

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