

## News Release

**For Immediate Release  
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### **KCS Selects RMI's OASIS Terminal Operating System**

**Atlanta, GA** – RMI, the largest independent provider of comprehensive rail information services to the transportation industry, today announced that Kansas City Southern (KCS) has selected RMI's OASIS Terminal Operating System to provide operations control and management tools across its intermodal terminal network in the United States and Mexico.

RMI's OASIS Terminal Operating System is a comprehensive decision support solution that provides intelligent automation of intermodal terminal operations using sophisticated algorithms for solving logistical problems that arise in intermodal rail yards. As the industry leading solution, OASIS is installed at more than 90 intermodal terminals across North America and processes more than 67% of all intermodal loadings, 18 million container lifts, and 30 million gate moves per year.

RMI has already deployed OASIS for KCS at intermodal facilities in Kansas City, Mo. and Dallas, Texas, and rapid adoption is now underway across the entire KCS intermodal network. In addition to the OASIS Terminal Operating System, KCS will use RMI's OASIS Vantage Business Intelligence interface for management reporting and real-time visibility of intermodal operations.

"OASIS has established its position over the past fifteen years as the premier Intermodal Terminal Operating System," said KCS's Morris Godwin, Vice President of Premium Operations. "Our strategic objective for developing our intermodal business requires better management control, improved terminal efficiency, and greater customer visibility. We look for OASIS to provide critical support in all of these areas," added Mr. Godwin.

RMI Vice President of Intermodal Scott Holland said, "We are extremely pleased to have been selected by KCS as their terminal operating system provider. Their confidence in our products has been very gratifying. We are looking forward to aligning this OASIS deployment to help KCS achieve key strategic goals."

Mr. Holland added, "The capability of RMI to provide OASIS as a hosted software was one of the most attractive features and key points in their selection process. A hosted version of OASIS will support our customer's goal of maintaining costs within their targets, and will deliver a product that has great ease of use, from the standpoint of IT resources, as well as users."

#### **About RMI**

*RMI is the largest independent provider of comprehensive rail information services to the transportation industry. Founded in 1979, RMI leverages in-depth knowledge of rail operations, intermodal terminal operating systems, and multi-modal transportation management to provide Software and Service and licensed solutions to railroads, ports and terminals, and industrial shippers and logistics service providers. RMI's software is used to manage rail and intermodal operations, signal and communication assets, railcar repair billing and inventory, and end-to-end multi-modal visibility, planning, and execution for industrial shippers and logistics service providers. RMI is a portfolio company of The Carlyle Group. For more information about RMI software and services please visit [www.rmiondemand.com](http://www.rmiondemand.com).*

**About KCS**

*Headquartered in Kansas City, Mo., KCS is a transportation holding company that has railroad investments in the U.S., Mexico and Panama. Its primary U.S. holding is The Kansas City Southern Railway Company, serving the central and south central U.S. Its international holdings include Kansas City Southern de Mexico, S.A. de C.V., serving northeastern and central Mexico and the port cities of Lázaro Cárdenas, Tampico and Veracruz, and a 50 percent interest in Panama Canal Railway Company, providing ocean-to-ocean freight and passenger service along the Panama Canal. KCS' North American rail holdings and strategic alliances are primary components of a NAFTA Railway system, linking the commercial and industrial centers of the U.S., Mexico and Canada.*

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