



The Indiana Rail Road recently acquired 92 miles of mainline track and trackage rights into Chicago and Louisville. A longtime RailConnect user, INRD saw this as an opportunity to overhaul its processes.

All customers were provided ShipperConnect to allow them to access railcar information on the internet. Phone calls and faxes were reduced and crew efficiency improved by 25% within two months. RMS usage improved by introducing auto-rating and auto-charges to reduce billing time. Approximately 65% of billing is now completed automatically and INRD expects to see this percentage increase.

Blocking tables are critical since the new acquisition. INRD uses inbound EDI, Station Blocking, Reverse Routing, and Inbound EDI 420 blocking tables as well as 419 blocking tables for CSX to improve accuracy by 80% and reduce manual entry by as much as 70%. INRD has 16 AEI sites and uses them in conjunction with the Trains feature to do automated train and wheel moves. This automated feature has reduced the manual movement of trains and railcars by approximately 75%.