



The Columbus and Greenville Railway (CAGY) realized massive savings in 2007 due to RailConnect automation. Within ten months of rolling out ShipperConnect and e-BOL, 95% of their customers were transmitting 90% of all outbound shipment instructions via e-BOL and 98% of empty car releases through ShipperConnect. This switch has saved the CAGY almost 300 annual man hours in data entry.

Using the TMS blocking tables in conjunction with the partial seed function of the RWC now allows the 404 transmitted from e-BOL to reflect route changes created by haulage arrangements. These changes are essential for proper movement of the car. Improved efficiency and up-to-date switching information has saved another 250-300 man hours by the train crews.

Finally, the use of the TMS automated movements has also saved the CAGY considerable time and effort. In addition, delays in reporting and data entry errors have been dramatically reduced. CAGY's overall reporting score has improved from 81.05% prior to automation to 94.0% after automation.