



The Florida Central (FCEN), Florida Midland (FMID), and Florida Northern (FNOR) Railroads, all part of the Pinsky Railroad group, use RailConnect TMS to organize and automate their work. In the past year, the automatic blocking and automatic interchange functions have helped them save time and effort. The use of auto load has reduced manual input of waybill information for outbound shipments by 95%, and the automatic inbound and application of RWCs through blocking tables has improved TRAIN II reporting by 80%.

Pinsky customers have also benefitted. Automatic e-mail notification of interchange has saved the railroads over 700 man hours per year and has allowed their customers to facilitate work crews more efficiently for loading and unloading of their rail cars. This allows a greater amount of time to be spent interacting with customers needs, shorter turn time on railcars, and improved flow of information on railcar movements.