



The Iowa Northern Railway (IANR) has enjoyed a double-digit growth in traffic over the past five years while enhancing customer service with RMI's automated solutions. The road improved its TRAIN II scorecard from 60-70% in 2007 to 95-98% in 2009.

Using TMS blocking features in conjunction with ShipperConnect and e-BOL, the IANR now sees 90% of its BOLs sent via EDI. This has reduced daily waybill processing time from 3-4 hours to 20-30 minutes and has allowed IANR online customers and connecting carriers to enjoy immediate communication.

IANR, RMI, and UP teamed to develop 419/420 blocking to identify cars on a regularly scheduled detour train running from Illinois to the east coast. Pre-blocking this train reduced transit time by an average of 4 days.

TMS was invaluable when IANR faced long-term flood detours in 2008. RWCs and blocking tables allowed for automatic detour routing and eliminated costly movement delays.